



## 2020 MEMBER BENEFITS AT-A-GLANCE

### LOCAL (Coastal Association of REALTORS®) | \$260 Dues

#### General Benefits

- ✓ Bright MLS MEMBER RATE
  - \$35 per month (REALTOR®) vs. \$53 per month (non-REALTOR®)
  - VALUE: \$216 per year
- ✓ (NEW) Opportunity to apply for funding up to \$1,000 for charity of member's choice from the [Coastal REALTORS® Foundation](#).
- ✓ CAR Weekly Newsletter
- ✓ Local Forms access on [zipForms®](#)
- ✓ Sentrilock Services (member rate) and use of Card Reader at the CAR office
- ✓ Exclusive member discount for ads in Wicomico Real Estate Now & OC Today Real Estate insert
- ✓ Sharable Social Media content
- ✓ Professional Standards, Ombudsman, Mediations, Ethics, and Arbitration services

#### Advocacy Benefits

- ✓ Monthly Government Affairs Newsletter
- ✓ Local Government Affairs Director to research and assist with issues important to members
- ✓ Representative at local government meetings
- ✓ RPAC dollars used for local candidates who support real estate industry
  - Currently over \$19,500 in local RPAC account
- ✓ (NEW) Consumer Newsletter to promote REALTORS®

#### Education Benefits

- ✓ FREE CE
  - Four (4) CE Required classes per year
  - VALUE: \$35 x 4 = \$140 per year
- ✓ Member Pricing for 3 Hour CE (\$35 vs. \$50)
- ✓ [REALTOR® Designation/Certification](#) courses hosted at CAR with special member pricing
- ✓ Monthly discounts offered for online CE through CAR partnership with [The CE Shop](#) (20%-40%)

#### Networking Benefits

- ✓ Events held throughout the year – discounted or free entry for members
  - Quarterly Business Card Exchange, Tawe's Tent, Golf Tournament, REALTOR® Fair, Installation and Awards, Holiday Party, etc.
- ✓ Opportunity to network via Committee and Task Force involvement

#### CAR Office Benefits

- ✓ FREE Wi-Fi & Charging Station for your laptop, tablet, or phone
- ✓ FREE use of lobby computer/printer for last minute needs
- ✓ FREE Conference Room to meet with your clients when you are not near your office (upon availability)
- ✓ Training Room available to rent
- ✓ FREE coffee and M&Ms are always available in our office!



LOCAL  
ACCURATE  
TRUSTED

## 2020 MEMBER BENEFITS AT-A-GLANCE

### STATE (Maryland REALTORS®) | \$214 Dues

- ✓ [Maryland REALTORS® Benefits](#)
- ✓ [Legal Hotline](#)
- ✓ [Advocacy Benefits](#)
- ✓ [Statewide Forms](#) (login required)
- ✓ Maryland Conference

### NATIONAL (National Association of REALTORS®) | \$150 Dues + \$35 Public Awareness Campaign (\$185)

- ✓ [National Association of REALTORS® Benefits](#)
- ✓ Use of the [REALTOR® Brand](#)
- ✓ [zipForms®](#)
- ✓ [REALTOR® Designations/Certifications](#)
- ✓ [C2EX.Realtor Commitment to Excellence Program](#)
- ✓ [Where do your National Dues go?](#)