



LOCAL
ACCURATE
TRUSTED

2021 MEMBER BENEFITS AT-A-GLANCE

LOCAL (Coastal Association of REALTORS®) | \$275 Dues

General Benefits

- ✓ Bright MLS MEMBER RATE
 - \$105 per quarter (REALTOR®) vs. \$159 per quarter (non-REALTOR®)
 - VALUE: \$216 per year
- ✓ Opportunity to apply for funding up to 1,000 for charity of member's choice from the [Coastal REALTORS® Foundation](#)
- ✓ CAR Weekly E-Newsletter
- ✓ Sentrilock Services (member rate) and use of Card Reader at the CAR office
- ✓ Exclusive member discount for ads in Wicomico Real Estate Now & OC Today Real Estate insert
- ✓ Sharable Social Media content
- ✓ Professional Standards, Ombuds, Mediation, Ethics, and Arbitration services

Advocacy Benefits

- ✓ Monthly Government Affairs Newsletter
- ✓ Local Government Affairs Director to research and assist with issues important to members
- ✓ Representative at local government meetings
- ✓ RPAC dollars used for local candidates who support real estate industry
 - Currently over \$22,140 in local RPAC account
- ✓ Consumer Newsletter to promote REALTORS®

Education Benefits

- ✓ 1 FREE CE Class per Quarter
- ✓ [REALTOR® Designation/Certification](#) courses hosted by CAR with special member pricing
- ✓ Monthly discounts offered for online CE through CAR partnership with [The CE Shop](#) (20%-40%)

Networking Benefits

- ✓ When safe to do so, events held throughout the year – discounted or free entry for members
 - Business Card Exchanges, REALTOR® Tent at Tawe's, Golf Tournament, REALTOR® Fair, Installation and Awards, Holiday Party, and more
- ✓ Opportunity to network via Committee and Task Force involvement

CAR Office Benefits

- ✓ FREE Wi-Fi & Charging Station for your laptop, tablet, or phone
- ✓ FREE use of lobby computer/printer for last minute needs
- ✓ FREE Conference Room to meet with your clients when you are not near your office (upon availability)



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STATE (Maryland REALTORS®) | \$218 Dues

- ✓ [Maryland REALTORS® Benefits](#)
- ✓ [Legal Hotline](#)
- ✓ [Advocacy Benefits](#)
- ✓ [Statewide Forms](#) (login required)
- ✓ Maryland Conference

NATIONAL (National Association of REALTORS®) | \$150 Dues + \$35 Public Awareness Campaign (\$185)

- ✓ [National Association of REALTORS® Benefits](#)
- ✓ Use of the [REALTOR® Brand](#)
- ✓ [ZipForms®](#)
- ✓ [REALTOR® Designations/Certifications](#)
- ✓ [C2EX.Realtor Commitment to Excellence Program](#)
- ✓ [Coronavirus Guidance and Advocacy for REALTORS®](#)
- ✓ [Right Tools Right Now](#)
- ✓ [That's Who We R Campaign](#)