

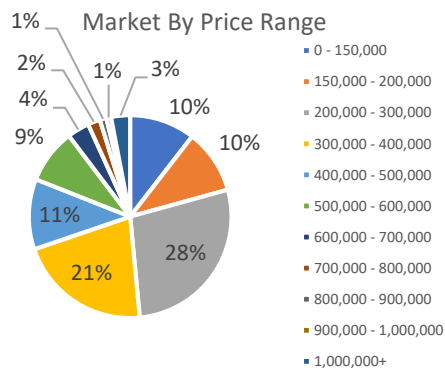
WORCESTER COUNTY - OCTOBER 2019 HOUSING REPORT

Residential Properties

| LISTINGS | New This Month | | | Total Actives | | |
|---------------------|----------------|------------|------------|---------------|-------------|--------------|
| | 2019 | 2018 | % Change | 2019 | 2018 | % Change |
| List Price Range | | | | | | |
| 0 - 150,000 | 21 | 46 | -54.3 | 128 | 207 | -38.2 |
| 150,000 - 200,000 | 29 | 44 | -34.1 | 125 | 221 | -43.4 |
| 200,000 - 300,000 | 100 | 119 | -16 | 339 | 449 | -24.5 |
| 300,000 - 400,000 | 57 | 56 | 2 | 260 | 328 | -20.7 |
| 400,000 - 500,000 | 27 | 35 | -23 | 137 | 170 | -19.4 |
| 500,000 - 600,000 | 18 | 10 | 80 | 106 | 99 | 7.1 |
| 600,000 - 700,000 | 9 | 5 | 80 | 43 | 38 | 13.2 |
| 700,000 - 800,000 | 2 | 4 | -50 | 24 | 33 | -27.3 |
| 800,000 - 900,000 | 0 | 3 | -100 | 13 | 20 | -35 |
| 900,000 - 1,000,000 | 2 | 3 | -33.4 | 9 | 16 | -44 |
| 1,000,000+ | 2 | 7 | -71.4 | 37 | 39 | -5.1 |
| Totals | 267 | 332 | -20 | 1221 | 1620 | -24.6 |

| SETTLEMENTS | New This Month | | | Year To Date | | |
|---------------------|----------------|------------|--------------|--------------|-------------|------------|
| | 2019 | 2018 | % Change | 2019 | 2018 | % Change |
| Sale Price Range | | | | | | |
| 0 - 150,000 | 20 | 35 | -43 | 254 | 327 | -22.3 |
| 150,000 - 200,000 | 26 | 34 | -23.5 | 325 | 311 | 4.5 |
| 200,000 - 300,000 | 73 | 79 | -8 | 721 | 647 | 11.4 |
| 300,000 - 400,000 | 49 | 50 | -2 | 427 | 362 | 18 |
| 400,000 - 500,000 | 16 | 13 | 23.1 | 162 | 135 | 20 |
| 500,000 - 600,000 | 5 | 14 | -64.3 | 74 | 84 | -12 |
| 600,000 - 700,000 | 2 | 4 | -50 | 23 | 39 | -41 |
| 700,000 - 800,000 | 3 | 3 | 0 | 33 | 28 | 18 |
| 800,000 - 900,000 | 4 | 1 | 300 | 18 | 11 | 63.6 |
| 900,000 - 1,000,000 | 2 | 1 | 100 | 11 | 6 | 83.3 |
| 1,000,000+ | 0 | 2 | -100 | 12 | 19 | -36.8 |
| Totals | 200 | 236 | -15.3 | 2060 | 1969 | 4.6 |

| CDOM* | Average | | |
|---------------------|-----------|-----------|----------|
| | 2019 | 2018 | % Change |
| Sale Price Range | | | |
| 0 - 150,000 | 96 | 86 | 11.6 |
| 150,000 - 200,000 | 66 | 84 | -21.4 |
| 200,000 - 300,000 | 95 | 141 | -32.6 |
| 300,000 - 400,000 | 115 | 109 | 5.5 |
| 400,000 - 500,000 | 122 | 129 | -5.4 |
| 500,000 - 600,000 | 133 | 97 | 37.1 |
| 600,000 - 700,000 | 24 | 154 | -84 |
| 700,000 - 800,000 | 32 | 178 | -82 |
| 800,000 - 900,000 | 259 | 55 | 371 |
| 900,000 - 1,000,000 | 47 | 1 | 4600 |
| 1,000,000+ | N/A | 35 | N/A |
| Totals | 99 | 97 | 2 |



| | For Oct. '19 | Average | |
|-------------|--------------|-----------|-----------|
| | | 2019 | 2018 |
| List Price | | \$324,226 | \$321,866 |
| Sales Price | | \$299,236 | \$287,593 |
| SP/LP | | 97.2% | 96.5% |

* Cumulative Days On Market

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