

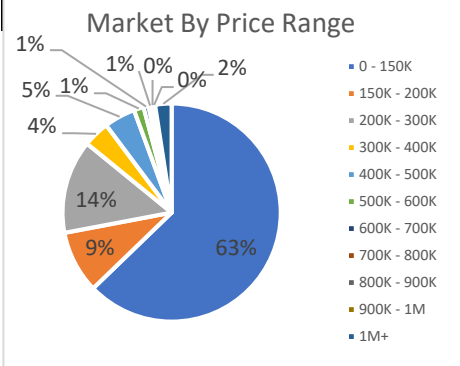
# SOMERSET COUNTY - NOVEMBER 2018 HOUSING REPORT

## Residential Properties

| LISTINGS            | New This Month |           |            | Total Actives |            |             |
|---------------------|----------------|-----------|------------|---------------|------------|-------------|
|                     | 2018           | 2017      | % Change   | 2018          | 2017       | % Change    |
| List Price Range    |                |           |            |               |            |             |
| 0 - 150,000         | 22             | 16        | 37.5       | 258           | 295        | -12.5       |
| 150,000 - 200,000   | 4              | 4         | 0          | 38            | 45         | -15.6       |
| 200,000 - 300,000   | 5              | 10        | -50        | 57            | 55         | 3.6         |
| 300,000 - 400,000   | 1              | 2         | -50        | 16            | 18         | -11.1       |
| 400,000 - 500,000   | 2              | 0         | 100        | 19            | 16         | 18.8        |
| 500,000 - 600,000   | 0              | 0         | 0          | 6             | 7          | -14.3       |
| 600,000 - 700,000   | 0              | 0         | 0          | 3             | 2          | 50          |
| 700,000 - 800,000   | 1              | 0         | 100        | 2             | 2          | 0           |
| 800,000 - 900,000   | 0              | 0         | 0          | 1             | 3          | -66.7       |
| 900,000 - 1,000,000 | 0              | 0         | 0          | 1             | 0          | -100        |
| 1,000,000+          | 0              | 1         | -100       | 10            | 9          | 11.1        |
| <b>Totals</b>       | <b>35</b>      | <b>33</b> | <b>6.1</b> | <b>411</b>    | <b>452</b> | <b>-9.1</b> |

| SETTLEMENTS         | New This Month |           |              | Year To Date |            |          |
|---------------------|----------------|-----------|--------------|--------------|------------|----------|
|                     | 2018           | 2017      | % Change     | 2018         | 2017       | % Change |
| Sale Price Range    |                |           |              |              |            |          |
| 0 - 150,000         | 10             | 19        | -47.4        | 200          | 185        | 8.1      |
| 150,000 - 200,000   | 1              | 4         | -75          | 35           | 32         | 9.4      |
| 200,000 - 300,000   | 3              | 4         | -25          | 41           | 34         | 21       |
| 300,000 - 400,000   | 0              | 0         | 0            | 1            | 6          | -83.3    |
| 400,000 - 500,000   | 0              | 0         | 0            | 4            | 1          | 300      |
| 500,000 - 600,000   | 0              | 0         | 0            | 1            | 3          | -66.7    |
| 600,000 - 700,000   | 0              | 0         | 0            | 0            | 1          | -100     |
| 700,000 - 800,000   | 1              | 0         | -100         | 1            | 0          | 100      |
| 800,000 - 900,000   | 0              | 0         | 0            | 0            | 0          | 0        |
| 900,000 - 1,000,000 | 0              | 0         | 0            | 0            | 1          | -100     |
| 1,000,000+          | 0              | 0         | 0            | 1            | 3          | -66.7    |
| <b>Totals</b>       | <b>15</b>      | <b>27</b> | <b>-44.4</b> | <b>284</b>   | <b>266</b> | <b>7</b> |

| CDOM*               | Average    |              |           |
|---------------------|------------|--------------|-----------|
|                     | 2018       | 2017         | % Change  |
| Sale Price Range    |            |              |           |
| 0 - 150,000         | 293        | 229          | 28        |
| 150,000 - 200,000   | 384        | 85           | 352       |
| 200,000 - 300,000   | 125.5      | 178.5        | -30       |
| 300,000 - 400,000   | N/A        | N/A          | N/A       |
| 400,000 - 500,000   | N/A        | N/A          | N/A       |
| 500,000 - 600,000   | N/A        | N/A          | N/A       |
| 600,000 - 700,000   | N/A        | N/A          | N/A       |
| 700,000 - 800,000   | 5          | N/A          | N/A       |
| 800,000 - 900,000   | N/A        | N/A          | N/A       |
| 900,000 - 1,000,000 | N/A        | N/A          | N/A       |
| 1,000,000+          | N/A        | N/A          | N/A       |
| <b>Totals</b>       | <b>202</b> | <b>164.2</b> | <b>23</b> |



|             | For Nov. '18 | Average   |           |
|-------------|--------------|-----------|-----------|
|             |              | 2018      | 2017      |
| List Price  |              | \$151,321 | \$187,894 |
| Sales Price |              | \$149,867 | \$110,566 |
| SP/LP       |              | 94.8%     | 93.8%     |

\* Cumulative Days On Market